

*Wake Enterprises:  
Striving to be the Best!*



**WAKE**  
ENTERPRISES

**2005 - 2006 Annual Report**

[www.wake-enterprises.org](http://www.wake-enterprises.org)

## *President's Report*

As this fiscal year closes, my reign as President of the Board of Directors will soon follow at the end of the calendar year. Although I am saddened that I have to rotate off of the board, this is an exciting time for Wake Enterprises. I have been on the Board for close to a decade and have seen this agency move from being a great organization to an exceptional program dedicated to providing the best services possible to people with disabilities.

Since being inducted into the North Carolina Network on Organizational Change last June, Wake Enterprises' focus has been on restructuring the agency to meet the needs of the people we serve more effectively and efficiently, which resulted in a new strategic plan.

This strategic plan is so unique because this was a not a plan formed by the hands of just upper management; direct care staff, board members, QDDPs, and the administrative team as a whole met diligently and came up with a new direction for the company.

A new vision was created to include all of our customers: people with disabilities within the geographic areas we will serve, the communities that support Wake Enterprises, the business community, and families of our consumers.

I am excited that the hard work of a few will one day impact the lives of many, many more.

As I reflect on my tenure and this past year, I am at ease to know that although I will no longer be on the board, this organization will still strive to uphold its vision and mission. There will be new batch of officers assuming leadership roles, and I know they will do a great job.

I have enjoyed meeting the consumers as well as working along side of board members and staff who care so much about people with disabilities and in maximizing their independence.

Although my term will soon end, Wake Enterprises will still remain close to my heart. Don't worry about not seeing me around, I will see you in May at the Golf Tournament!

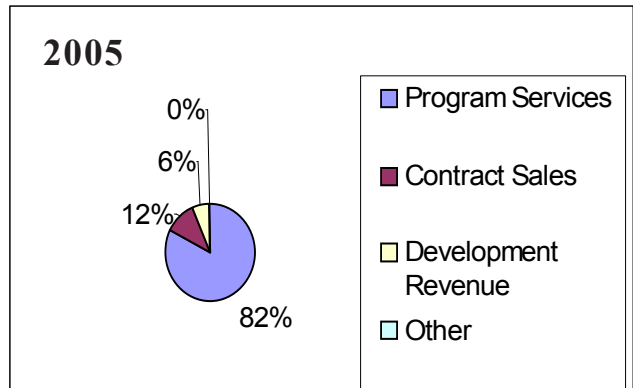
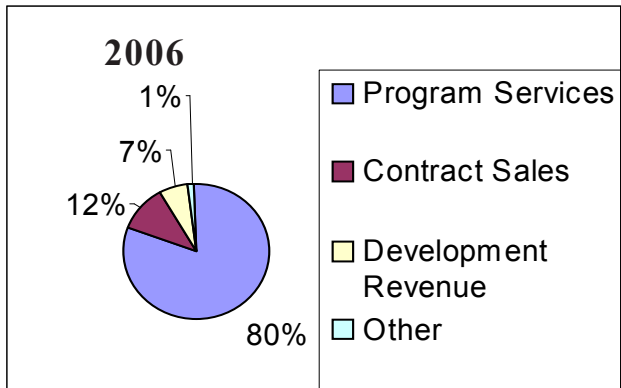
Thank you for your dedication to Wake Enterprises. Together, we are helping Wake Enterprises strive to be the best!

*Hal*

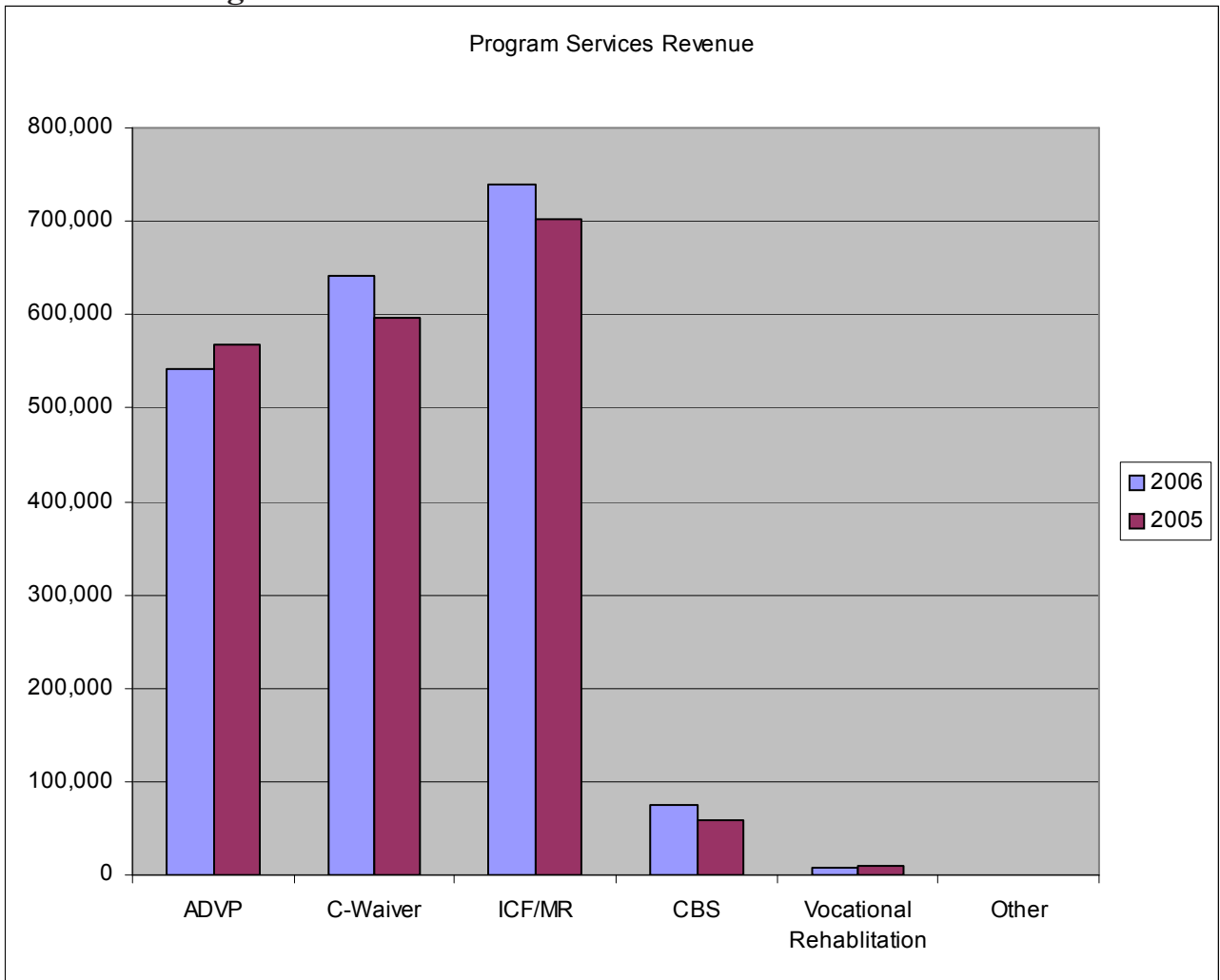
Hal Averette  
President, Board of Directors

# *Financial Highlights*

## Revenue for Year Ending



## Sources of Program Revenue



For a copy of Wake Enterprises Audit and 990, contact Finance Director, Susan Lemmons at [slemmons@wake-enterprises.org](mailto:slemmons@wake-enterprises.org) or (919) 834-9022 ext. 119.

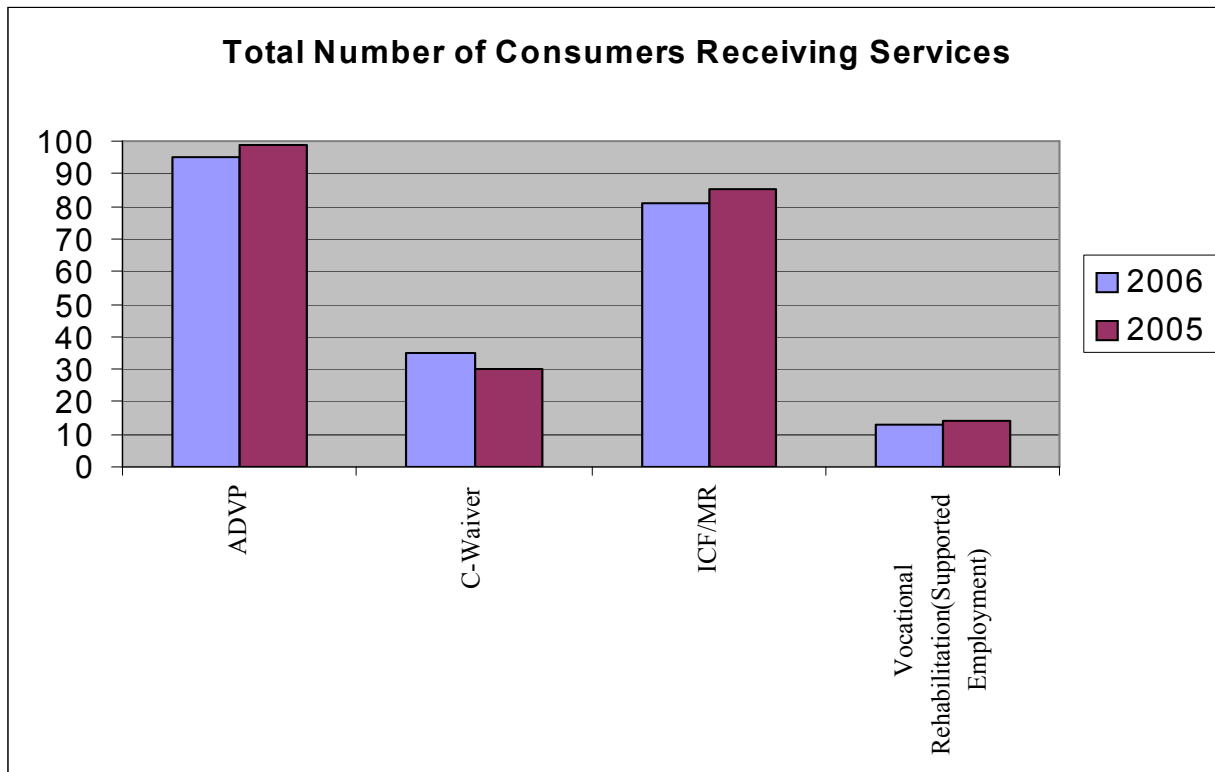
## WHO WE ARE

Wake Enterprises, Inc. is a private, nonprofit organization committed to the vocational and social development of people with developmental disabilities, our consumers. Our mission is to assist people with disabilities to achieve their maximum level of independence. We offer vocational and community-based services, supported employment, subcontracting services for local businesses, and volunteer opportunities.

Wake Enterprises, Inc was founded in 1979, by a group of concerned parents unsure of what would become of their child once aged out of the public school system. These were parents of children with developmental disabilities. Instead of going off to college or entering the workforce, their children had no place to go, until Wake Enterprises, Inc was formed. Wake Enterprises provided a place for adults with developmental disabilities to learn new skills. Since then, the organization has become an innovator in the field of vocational options in North Carolina for people with disabilities.

## WHO WE SERVE

We serve people with disabilities, local businesses and our community. Currently, we serve 224 people with disabilities, over ten customers every month, and we have thirteen consumers in community employment. Below is a breakdown of the number of consumers receiving services by program revenue. A description of each service is provided on the last page.



## *Accomplishments of 2005-2006*

### AGENCY OF EXCELLENCE

Triangle United Way awarded Wake Enterprises this honor for meeting every best practice standard of agency accountability that is reviewed annually!

### OVERCOMING OBSTACLES

In May of 2006, over 9,000 square feet of our Fuquay-Varina facility was flooded. A pipe burst from the air conditioning unit and dumped thousands of gallons of water into our building. Because of the damage, we closed the facility. Immediately, our staff and community all came together for the good of the agency and the people we serve. Our staff splashed right in to stop the water and begin the cleaning process. The Fuquay-Varina Chamber of Commerce located an abatement company for us to contact. In addition, BellSouth donated \$2,500 and the Kate B. Reynolds Charitable Trust awarded us a grant of \$14,000 to help with the clean up. We were up and running in two days. Instead of this turning into a major disaster, only a minor setback occurred.

### MEETING THE NEEDS OF OUR COMMUNITY

Wake Enterprises is seeking a larger, more accessible facility to better serve our Raleigh area consumers. We are currently serving more than 220 people and growing at a rapid pace. When Wake Enterprises was formed in 1979, we served 45 adults with developmental disabilities. Our current Raleigh facility is more than 20 years old. We have outgrown sufficient space for services, production, and parking. As the population of Wake County grows, so does the need for services. Acquiring a new site with room for expansion will allow us to focus on meeting our mission and the needs of this growing and changing community.

### ENHANCING OUR MISSION

As we move forward, we want to be the exceptional service agency that is the first choice for our consumers, families, and customers. We have created a new strategic plan that will enhance our mission and cater to all of our customers. The purpose of our plan is to: create opportunities for a lifetime of success through a variety of employment options, provide support through transition periods, offer better opportunities to increase maximum independence and success, and educate, encourage and assist with self-advocacy.

**Mission Statement:** To assist people with disabilities to achieve their maximum level of independence.

**Statement of Values:** Individual Contribution to the Community, Options, and Opportunities

**Vision Statement:** To assist our customers to achieve a higher level of success.

# 2005-2006 Donors

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LSG, Large and Small  
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Kay Liestman  
Mr. and Mrs. Dave Liverett  
Joe Lewis  
Brian Long

**THANK YOU!**

## 2005-2006 Donors

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Mitchell Taper  
Taylor and Company Properties  
Jessie Taliaferro  
Tanas Hair Designs  
Theo Davis  
The Blanchard Fund  
The Copeland Office  
Oliver and Allison Tolksdorf  
Triangle United Way  
Rebecca Turner  
Total Wine and More  
Quota Club

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Mary Nell Ward  
Mary Loy Warren  
Duane and Oshana Watkins  
Charles Watson  
Walter and Kathy Weeks  
Aaron White  
Bill and Susan White  
Christy White  
Dick White  
Gary and Janice Williams  
Rudy Williams  
Sylvia Williams  
Mr. and Mrs. Carl Worley, Jr.

**THANK YOU!**

## *Wake Enterprises Board of Directors*

Robert "Hal" Averette	President
Cathy Mellage	1st Vice President
Hope Moore	Secretary
Darryl Rollins	Treasurer
Walter Weeks	Executive Director

Dixie Blackmon	Director
Betty Camp	Director
Norman Camp	Director
Wyatt Buckingham	Director
Tim Catlett	Director
Wayne Gentry	Director
Katie Griesedieck	Director
Rich Greb	Director
Ann Ledford	Director
Robert Owens	Director
Aaron White	Director

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Thank you to all who have made this year a success! We appreciate your support!

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## *Wake Enterprises Locations*

<b>Miller Building</b>	<b>Zebulon</b>
2421 Timber Drive	148 E. Vance Street
Raleigh, NC 27604	Zebulon, NC 27597
(919) 834-9022	(919) 269-7400
(919) 856-1307 (fax)	(919) 269-0707 (fax)

**Air Park**  
3333 Air Park Road  
Fuquay-Varina, NC 27526  
(919) 557-2894 (919) 557-9649 (fax)

[www.wake-enterprises.org](http://www.wake-enterprises.org)

*WE achieve our mission through a variety of services addressing various needs of consumers. These services include:*

### **ADVP (Adult Developmental Vocational Program):**

Our largest program focuses on teaching individuals work skills and appropriate interaction in the workplace. Social and independent living skills are a secondary focus. Consumers earn a paycheck while simultaneously learning necessary skills to be employed within the community.

### **ICF/MR (Intermediate Care Facility for Mentally Retarded):**

This funding source is similar to ADVP; however, staff/consumer ratios are smaller with ICF/MR, due to the intensity of consumer needs.

**Compensatory Education:** Through a partnership with Wake Technical Community College, consumers receive daily classes.

### **C-Waiver (formerly referred to as Community Alternatives Program or CAP):**

This Medicaid waiver provides one-to-one or small group services to consumers with more intensive needs.

**Supported Employment:** Supported employment means working for pay in an integrated, community setting. Consumers work with an Employment Specialist to attain and maintain jobs. We provide support and training; our consumers provide the hard work and dependability.

### **Job Enclaves:**

These mobile crews take consumers out of Wake Enterprises facilities and into the work place.

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## *Wake Enterprises Administrative Team*

Walter Weeks, Executive Director  
Henry Casey, Production and Procurement Director  
Kathy Hutchinson, Program Services Director  
Susan Lemmons, Finance Director  
Oshana Watkins, Development/PR Director